

# Achieve device subscription success with Unisys

Transitioning to a device subscription service model can transform device management, offering increased flexibility, cost savings and employee productivity. Ensure your transformation is smooth and efficient.



With Unisys Device Subscription Service, you can achieve success at every step. From change management and system integration to device selection and global deployment, Unisys can help you optimize your device strategy. Here's how:



## Device life cycle experience

### Challenge

Replacing devices on fixed schedules, regardless of condition, leading to premature disposal and unnecessary costs

### Solution

Unisys implements proactive monitoring using telemetry data to identify issues early, extend device lifespan through predictive maintenance and establish refurbishment programs for maximum asset utilization.



## Change management

### Challenge

Resistance from employees accustomed to traditional device management

### Solution

Unisys provides comprehensive change management support, including communication plans and training, to ensure smooth adoption.





## Integration with existing systems

### Challenge

Ensuring seamless integration with current ITSM and asset management tools

### Solution

Unisys offers robust B2B2B integration capabilities and works closely with your IT team to ensure smooth data flow.



## Persona-based device selection

### Challenge

Matching devices to various employee personas and needs

### Solution

Unisys employs a persona-driven approach to device selection, ensuring employees get the right tools for their roles.



## Global device management

### Challenge

Coordinating from distribution to collection of devices across multiple countries and time zones

### Solution

Unisys leverages its global network of depot and staging locations to manage logistics efficiently across regions.



## Data security during transition

### Challenge

Ensuring data protection when migrating to new devices

### Solution

Unisys implements robust security measures, including secure data transfer protocols and thorough device wiping procedures.



## Budget alignment

### Challenge

Shifting from capital expenditure to an operational expenditure model

### Solution

Unisys offers flexible financing options and works with your finance team to smooth the transition and demonstrate ROI.



## Maintaining service levels during transition

### Challenge

Ensuring minimal disruption to employee productivity

### Solution

Unisys employs a phased approach and leverages solutions like tech cafés and smart lockers to maintain support levels throughout the transition.



## Licensing, compliance and security

### Challenge

Managing software licenses and industry-specific compliance across device fleet

### Solution

Unisys continuously monitors and updates devices with automated security patches, license management and compliance tools to protect data and maintain regulatory standards.



# Transform your device management strategy

To learn more about how the [Unisys Device Subscription Service](#) can help you maximize the potential of your device strategy while minimizing the risks, visit us [online](#) or [contact us](#).



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