

Full-Year 2024 Snapshot

Unisys Exceeded Upwardly Revised Full-Year Profitability Guidance Significantly Improves Operating and Free Cash Flow Year over Year

Total Revenue Growth

(0.3%) (0.3%) Reported In CC

\$135M+\$61M YoY Operating Cash Flow

\$82M +\$39M YoY Pre-Pension Free Cash Flow

Ex-L&S¹ Revenue Growth

(0.6%) (0.6%)
Reported In CC

Gross
Margin
29.2% 17.6%
Company Ex-L&S
+180bps +250bps
YoY YoY

Operating Profit Margin

4.8% 8.8%

GAAP Non-GAAP

+100bps +180bps

YoY YoY

Sales Metrics

\$1.9B
Total Company
TCV

\$1.4B Ex-L&S TCV

+29% New Business YoY >100% New Logo YoY 0.9x Ex-L&S Book-To-Bill

4Q 2024 Snapshot

Total Revenue Growth (YoY)

(2.2%) (1.5%)
Reported In CC
+9.7% 000 +10.7% 000

Ex-L&S¹ Revenue Growth (YoY)

(4.7%) (4.8%)
Reported In CC
+0.3% QoQ +0.6% QoQ

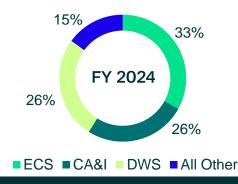
Gross Margin

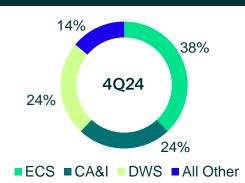
32.1% 15.7% Company Ex-L&S

Operating Profit Margin

8.9% 11.6%
GAAP Non-GAAP

Revenue by Segment





2025 Full-Year Financial Guidance

+0.5% to +2.5%

6.5% to 8.5%

YoY CC Revenue Growth

Non-GAAP Operating Profit Margin

Guidance translates to reported revenue growth of (1.9%) to +0.1%. Constant currency growth range assumes L&S revenue of approximately \$390 million and Ex-L&S revenue constant currency growth of +1.0% to +5.0%