

## 2Q 2024 Highlights

### Unisys Continues Momentum in New Business Signings & Reiterates Full-Year Guidance

**\$478M**  
Total Revenue

+0.3% reported and  
+0.5% in CC

Ex-L&S<sup>1</sup> Revenue  
Growth

**0.0%**    **+0.1%**  
Reported    In CC

Gross  
Margin

**27.2%**    **18.7%**  
Company    Ex-L&S

Operating  
Profit Margin

**4.9%**    **6.1%**  
GAAP    Non-GAAP

**(\$15M)**<sub>YTD</sub>  
Free Cash Flow

A decline of ~\$32M YoY  
primarily due to the  
timing of collections

#### Client Signings (YoY)

**+19%**  
Total Company

**>100%**  
New Logo

**+10%**  
Excluding L&S

**+64%**  
New Business

Total Company & Ex-L&S YoY improvement  
driven by strong new logo signings

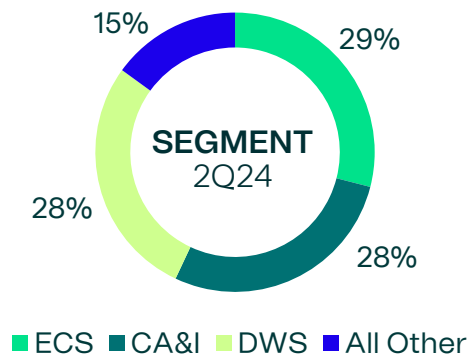
#### Book-to-Bill (TTM)

**1.1x**  
Total Company

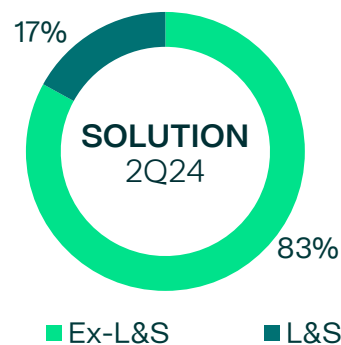
**1.2x**  
Excluding L&S

Backlog +4% YoY and  
flat QoQ

#### Revenue by Segment



#### Revenue by Type



#### Full-Year Financial Guidance

**(1.5%) to +1.5%**

YoY CC Revenue Growth

**5.5% to 7.5%**

Non-GAAP Operating Profit Margin

Guidance assumes Ex-L&S growth of +1.5% to +5.0% and approximately \$375 million of L&S revenue  
Constant currency growth equates to reported revenue growth of (1.7%) to +1.3% based on recent exchange rates

<sup>1</sup>Ex-L&S defined as total company less License & Support.

Note: For full results and Non-GAAP reconciliations, and definitions, refer to the Unisys earnings release dated August 5, 2024, which you can find at [www.unisys.com/investor-relations/earnings-releases](http://www.unisys.com/investor-relations/earnings-releases)