

# Future of Work Services

A research guide to evaluate providers' strengths, challenges and differentiators in the digital workplace



# Table of Contents 🔒



Executive Summary	03
Provider Positioning	08
Introduction  Definition	12
Scope of Report Provider Classifications	13 14
Appendix	
Methodology & Team	57
Author & Editor Biographies	58
About Our Company & Research	60

Workplace Strategy a	
<b>Enablement Services</b>	15 – 21
Who Should Read This Section Quadrant	16 17
Definition & Eligibility Criteria	18
Observations	19
Provider Profile	21
Collaboration and	
Next-gen Experience	
Services	22 – 28
Who Should Read This Section	23
	20
Quadrant	24
Quadrant Definition & Eligibility Criteria	

Managed End-user	
Technology Services	29 – 35
Who Should Read This Section	30
Quadrant	31
Definition & Eligibility Criteria	32
Observations	33
Provider Profile	35
0 1:	

Continuous Productivity Services (Including Next-gen Service Desk)	36 – 4
Who Should Read This Section	3
Quadrant	38
Definition & Eligibility Criteria	39
Observations	40
Provider Profile	4:

Smart and Sustainable					
Workplace Services	43 – 49				
Who Should Read This Section	44				
Quadrant	45				
Definition & Eligibility Criteria	46				
Observations	47				
Provider Profile	49				

Al-augmented Workforce Services	50 – 55
Who Should Read This Section	51
Quadrant	52
Definition & Eligibility Criteria	53
Observations	54

Provider Profile

Report Author: Cristiane Tarricone

### The age of artificial autonomy: redefining the global workforce and digital workplace

The future of work is shaped by an unprecedented convergence of technological, demographic and economic forces that are fundamentally altering the nature of organizations and human work. In 2025, ISG identifies significant renewals in the global workplace technology market, with a total value of \$22.3 billion, especially in the Americas, APAC and EMEA. These investments reflect a transformation toward work environments that integrate human, digital, and physical elements. Simultaneously, the global digital sustainability market is expected to reach \$30.3 billion by the end of 2025, driven by a compound annual growth rate of 16 percent, and could reach \$41 billion by 2027. Operational technology solutions dominate this market, highlighting the growing demand for sustainable practices in daily operations. These trends and related implications point to a future

where innovations in technologies such as GenAl, hybrid cloud computing and advanced networking solutions lead to operational efficiency and agility. In addition, five macro trends will impact the transformation of the global labor market by 2030: technological change, geoeconomic fragmentation, economic uncertainty, demographic shifts and the green transition. These trends, acting individually and collectively, are creating a scenario of structural transformation that will require profound strategic adaptations from global organizations.

The global projection published by the World Economic Forum in 2025 states that 170 million new jobs will be created by 2030, while 92 million will be displaced, resulting in a net increase of 78 million jobs. This statistic represents more than a simple reorganization of the labor market; it signals a paradigm shift in the relationship between technology and human labor, where technological change is expected to have the greatest impact on jobs by 2030, both creating and displacing them. With an ever-changing labor landscape, companies must adapt their technological infrastructures

The age of digital autonomy: agentic AI redefines the future of work and organizations.



and adopt sustainable and inclusive practices to ensure competitiveness and resilience in the global market.

# The technological landscape and its organizational implications

GenAl is emerging as the main catalyst for this transformation, promoting a significant acceleration in the automation of work activities. This evolution represents a fundamental reconfiguration of organizational functions, where GenAl is improving professional work methods, a phenomenon already documented and observable in the analyses of this study.

Leading large companies in the market are at the forefront of this transformation, anticipating trends and adapting their strategies and services to current demands. Microsoft, for example, a strategic partner of the companies analyzed in this study, anticipates that 2025 will be the year of reconstruction — the moment when companies will stop experimenting with AI to rebuild themselves around it. This view is supported by empirical data demonstrating the acceleration of business adoption: the current

and planned use of AI among companies jumped to 75 percent in 2024, compared to 55 percent in 2023. McKinsey reports that its organizations are using GenAI to create text outputs; they are also experimenting with other modalities. More significantly, customers report value creation within business units that use GenAI, signaling the transition from experimentation to strategic implementation.

# Emergence of autonomous agents and multiagent systems

One of the most significant developments in the current landscape is the emergence of Al agents as a new class of digital workers. Agents can think or reason, remember, train and even know when to ask for help. This capability represents a fundamental evolution from traditional automation to truly autonomous systems that can manage entire business processes.

ISG's analysis of the agentic AI market reveals that this technology is emerging as a new form of business automation, enabling systems to act more independently and in a coordinated manner. Agentic AI is designed to execute

business processes through autonomous actions, controlling multiple processes with essential characteristics that include autonomy, goal orientation, contextual awareness, limited decision-making, scheduling logic and evolutionary behavior.

This adoption is not merely technological but represents a fundamental reengineering of organizational processes. ISG research shows that most use cases for agentic Al are concentrated in IT, with 52 percent of applications being industry agnostic, while 70 percent of use cases are distributed across three main industries: financial services, retail and manufacturing. Agents will change how firms manage end-to-end processes, from sales to supply chains, creating constellations of agents working continuously in the background to execute or automate entire business processes.

The successful implementation of these systems requires a strategic approach to governance and trust. ISG data indicates that only 25 percent of Al agent solutions enable independent operations, while 45 percent act in an advisory role, highlighting

that governance must evolve to include real-time monitoring and escalation logic. To harness the power of autonomous systems responsibly, companies must implement robust monitoring and strategic training. Additionally, the coordination among agents represents a growing area of investment, with emerging protocols for collaboration between multiple autonomous systems.

#### Transformation of skills and human capital

Technological transformation is fundamentally redefining the landscape of skills needed in the labor market. Employers expect that 39 percent of the key skills needed will change by 2030, down from 44 percent in 2023. This decline suggests that a growing focus on continuous learning, upskilling and reskilling programs has enabled companies to better anticipate and manage future skill requirements.

Technological skills are projected to grow in importance faster than any other skills over the next five years. At the same time, there is a growing appreciation of distinctive human skills. Human strengths such as conflict mitigation, adaptability, process automation

and innovative thinking are also growing, showing that the future belongs to those who can combine deep AI capabilities with skills that machines cannot replicate. This transformation has not gone unnoticed by the companies that participated in this study. We have observed significant movement and investment in upskilling and reskilling the workforce, a strategy that is absolutely in line with the current trend.

# The Brazilian scenario: opportunities and structural challenges

Brazil has unique characteristics in the future of work landscape, combining significant opportunities with specific structural challenges. Annual projections indicate that professionals with technology training will make up one-third of the country's annual demand, a significant annual talent deficit. This talent gap reflects broader structural challenges in the Brazilian education system, where there are at least 2.4 candidates for every place in IT courses, and only 24.85 percent are accepted into public institutions. In private institutions, 39 percent of students drop out of their courses, according to Brasscom.

Despite these challenges, the Brazilian technology sector shows significant dynamism. The software subsegment grew by 21.6 percent in 2023, reaching a production of R\$43.8 billion, while services registered a significant increase of 25.1 percent in the same year, reaching a total production of R\$104.3 billion. Particularly noteworthy is the growth of cloud computing, which increased by 25.1 percent, totaling R\$46.5 billion in 2023.

# Brazilian digital infrastructure and investments

Brazil is strategically positioning itself to capture opportunities in the global digital economy. Cloud computing continues to be the highlight, with a forecast growth of 24 percent per year and revenue generation of R\$181.1 billion over the next three years. Big data & analytics are expected to grow 12 percent per year until 2025, generating a revenue of R\$94.6 billion, while AI is expected to grow 18 percent per year until 2025, generating a revenue of R\$49.7 billion.

Data center infrastructure is emerging as a critical component of this strategy. The Brazilian market had investments worth more than \$2 billion in data center rentals in 2024, with expectations of reaching \$3.50 billion by 2029. This expansion is crucial, as data centers host computing resources to support services such as voice recognition, predictive analytics, image processing and recommendation systems.

A distinctive competitive advantage for Brazil is its energy matrix. For Brazil, the widespread availability of clean and renewable energy is a unique competitive advantage for data centers. The country has an energy matrix based on hydroelectric sources and has seen solar and wind energy grow as supporting sources.

# Strategies, governance and risk management in the AI era

Leading technology services companies are adopting differentiated strategies to navigate this transformation. We have identified various approaches in defining the future vision of corporations, ranging from those focused on collaboration between humans and Al agents, breaking down silos, promoting collaboration,

and capitalizing on building platforms and capabilities to accelerate the adoption of multiagent systems to transformation through Al applications and managing tensions between technological efficiency and human values.

Regardless of the strategy, successfully implementing autonomous AI systems requires robust governance and risk management models. We have identified that organizations are intensifying their efforts to mitigate the risks related to GenAl, but this is only the beginning of the journey. The issue of trust is central to widespread adoption. While GenAl is advancing at a remarkable speed, most organizations are setting their own pace for achieving ROI with Al, which tends to be slower. The convergence of these trends points to a fundamental redefinition of work and organizations. Intelligence on demand will rewrite the rules of business and transform knowledge into actionable work. This transformation will require a new organizational mindset combining machine intelligence with human judgment, building Al-powered yet human-led systems.



#### Convergence of dominant capabilities, residual characteristics and implications for emerging markets

Consolidated analysis of leaders in digital workplace services reveals an architectural transformation grounded in the convergence of three dominant technology vectors: Al as a fundamental infrastructure, UX as a value metric and sustainability as a systemic competitive differentiator. This strategic tripartite division manifests itself through proprietary platforms that transcend traditional automation, implementing autonomous ecosystems capable of self-remediation, demand prediction and continuous resource optimization.

The Al-centric architecture is the prevailing paradigm, materializing through portfolios with domain-specific prebuilt agents, request deflection, efficiency gains and customer satisfaction. Proprietary ecosystems integrate multimodal virtual assistants, cognitive automation and predictive analytics, eliminating operational silos through codefree orchestration. The transition from traditional service level agreements (SLAs)

to experience level agreements (XLAs) represents a fundamental paradigm shift, prioritizing business outcomes over traditional operational metrics through experience management offices (XMO) that consolidate full journey scores.

Sustainability evolves from regulatory compliance to a driver of competitive innovation through proprietary ESG methodologies, integration of IoT and AI, and circular life cycle management models. Smart solutions implement integrated sensors, energy resource automation and predictive analytics for space optimization, creating responsive environments that reduce environmental impact while increasing organizational productivity.

The emerging layered delivery model integrates user profiles, technology platforms, multichannel service centers, predictive services and reliability automation. Extreme personalization through micro-profiles and real-time sentiment analysis sets a new standard for engagement, while always-on self-healing solutions, anomaly detection and silent interventions dramatically reduce IT

interactions. Disruptive technologies such as augmented and virtual reality (AR and VR) for field support minimize travel, maximizing operational efficiency.

Less prominent features reveal the accelerated commoditization of traditionally differentiated capabilities. Traditional field services (IMAC), telecommunications management, BYOD, desktop virtualization, patch management and application provisioning appear as basic integrated features, important in the context of the service provided, but without significant strategic differentiation. Traditional service desks, physical tech bars, digital lockers, traditional hot desking and basic facility management suggest an accelerated transition to completely autonomous models, indicating the obsolescence of legacy operating paradigms.

Strategic partnerships with cloud providers and manufacturers are a critical differentiator, achieved through coinnovation and joint development of proprietary solutions. The ability to orchestrate complex technology ecosystems, integrating legacy, cloud and internal solutions with operational agility,

creates sustainable competitive advantages that are impossible to replicate in isolation. Technological convergence through integrated portfolios establishes significant barriers to entry through human-free capabilities.

Compliance and ethics in Al are core pillars supported by international standard frameworks, role-based access controls, secure programming interfaces and algorithmic fairness through continuous bias reviews. An Al-ready workforce represents a strategic investment, ensuring organizational relevance and sustainable models of collaboration between humans and Al.

For emerging markets, particularly in the Brazilian context, the analysis reveals strategic opportunities through local regulatory expertise, specialized on-site support and regionalized cultural adaptation. Compliance with the LGPD (General Data Protection Law) integrated with ESG creates a sustainable competitive advantage, while the continental size and infrastructure complexity favor suppliers with on-site delivery capabilities and distributed multilingual support.



# Strategic implications and directions for the future of work

The future of work is being shaped by a confluence of technological, economic and social forces that require coordinated strategic responses from businesses, governments and educational institutions. The emergence of autonomous Al and multiagent systems, evidenced in the accelerated transformation of digital workplace models, represents a technological evolution and fundamental transformation in human organizational work and its operational nature. This evolution redefines the relationships between productivity, sustainability and EX, establishing new paradigms of organizational value.

For technology services companies, the central challenge transcends the development of advanced technical capabilities, focusing on creating governance structures and operating models that balance technological efficiency with human values. The ability to navigate this fundamental tension, evidenced in the transition from traditional operational metrics to user-centered experience outcomes, will determine which organizations thrive in the

age of AI autonomy. Successfully implementing agent-based ecosystems requires technological excellence, cultural sensitivity, regulatory adaptability and a genuine commitment to social and environmental sustainability.

With its distinctive competitive advantages in clean energy and a dynamic domestic market, Brazil has the strategic potential to emerge as a significant regional technology hub in the global context of digital transformation. Brazil's energy matrix, based on renewable sources, positions the country as a preferred destination for sustainable digital infrastructure, while its sectoral and cultural diversity offers a unique environment for the development of adaptive and inclusive AI solutions. However, realizing this potential critically depends on sustained investments in education, digital infrastructure and innovation policies that address current structural deficits in technological talent formation, particularly in the areas of GenAl and UX.

In conclusion, the digital workplace market is undergoing a structural transformation. The convergence of agent-based AI, operational sustainability and personalized experience defines new competitive paradigms that transcend sectoral and geographical boundaries. The accelerated commoditization of traditional services, combined with the emergence of advanced autonomous capabilities, establishes a scenario where strategic differentiation depends fundamentally on the ability to orchestrate complex technological ecosystems, while maintaining cultural adaptability, local regulatory compliance and a genuine commitment to the sustainable transformation of human work in the age of Al.

The digital workplace converges on three pillars: AI as core infrastructure, UX as a value metric and operational sustainability as a competitive differentiator. AI-centric architectures implement autonomous ecosystems, providing demand deflection and efficiency gains. Strategic partnerships are a differentiator, achieved through coinnovation and the orchestration of technological ecosystems.



# Provider Positioning

# Page 1 of 4

	Workplace Strategy and Enablement Services	Collaboration and Next-gen Experience Services	Managed End-user Technology Services	Continuous Productivity Services (Including Next-gen Service Desk)	Smart and Sustainable Workplace Services	Al-augmented Workforce Services
Accenture	Leader	Leader	Product Challenger	Product Challenger	Product Challenger	Leader
Atos	Leader	Leader	Leader	Leader	Leader	Product Challenger
Capgemini	Rising Star ★	Product Challenger	Leader	Product Challenger	Product Challenger	Product Challenger
Cognizant	Not In	Not In	Not In	Contender	Not In	Not In
ConnectCom	Not In	Not In	Not In	Contender	Not In	Not In
Dedalus	Market Challenger	Leader	Market Challenger	Not In	Not In	Not In
Deloitte	Leader	Product Challenger	Not In	Not In	Product Challenger	Leader
DXC Technology	Leader	Leader	Leader	Leader	Leader	Leader
Getronics	Product Challenger	Product Challenger	Leader	Rising Star ★	Leader	Product Challenger



FUTURE OF WORK SERVICES QUADRANT REPORT



# Provider Positioning

# Page 2 of 4

	Workplace Strategy and Enablement Services	Collaboration and Next-gen Experience Services	Managed End-user Technology Services	Continuous Productivity Services (Including Next-gen Service Desk)	Smart and Sustainable Workplace Services	Al-augmented Workforce Services
HCLTech	Product Challenger	Rising Star 🛨	Rising Star ★	Leader	Product Challenger	Rising Star 🛨
homeagent	Not In	Not In	Not In	Not In	Contender	Not In
ilegra	Not In	Not In	Product Challenger	Not In	Not In	Not In
Infosys	Product Challenger	Product Challenger	Product Challenger	Product Challenger	Product Challenger	Product Challenger
IPNet	Contender	Contender	Contender	Not In	Not In	Not In
Kyndryl	Leader	Market Challenger	Leader	Leader	Leader	Not In
Lenovo	Contender	Product Challenger	Contender	Contender	Product Challenger	Not In
Logicalis	Not In	Not In	Not In	Product Challenger	Not In	Not In
LTIMindtree	Contender	Contender	Contender	Contender	Contender	Contender





# Provider Positioning

# Page 3 of 4

	Workplace Strategy and Enablement Services	Collaboration and Next-gen Experience Services	Managed End-user Technology Services	Continuous Productivity Services (Including Next-gen Service Desk)	Smart and Sustainable Workplace Services	Al-augmented Workforce Services
Multiedro	Contender	Contender	Contender	Contender	Not In	Not In
NAVA	Not In	Not In	Contender	Product Challenger	Not In	Product Challenger
NTT DATA	Product Challenger	Product Challenger	Product Challenger	Product Challenger	Rising Star ★	Leader
Positivo S+	Product Challenger	Rising Star ★	Product Challenger	Leader	Not In	Not In
Processor	Not In	Not In	Not In	Contender	Not In	Not In
SONDA	Product Challenger	Product Challenger	Product Challenger	Market Challenger	Market Challenger	Not In
Stefanini	Leader	Leader	Leader	Leader	Leader	Leader
TCS	Product Challenger	Leader	Product Challenger	Leader	Leader	Leader
Tech Mahindra	Product Challenger	Product Challenger	Product Challenger	Product Challenger	Contender	Contender





# Provider Positioning

# Page 4 of 4

	Workplace Strategy and Enablement Services	Collaboration and Next-gen Experience Services	Managed End-user Technology Services	Continuous Productivity Services (Including Next-gen Service Desk)	Smart and Sustainable Workplace Services	Al-augmented Workforce Services
TIVIT	Leader	Leader	Leader	Leader	Product Challenger	Leader
Unisys	Leader	Leader	Leader	Leader	Leader	Product Challenger
Venha Pra Nuvem	Contender	Contender	Contender	Not In	Not In	Not In
Wipro	Leader	Leader	Leader	Leader	Product Challenger	Product Challenger

Workplace Strategy and **Enablement Services** This study Collaboration and Next-gen **Experience Services** evaluates providers' Managed End-user capabilities in **Technology Services** delivering key future of work **Continuous Productivity Services** (Including Next-gen Service Desk) services across different regions. Smart and Sustainable **Workplace Services** Simplified Illustration Source: ISG 2025 **Al-augmented Workforce Services** 

#### **Definition**

The future of work is constantly evolving, with employees returning to offices or hybrid models. Advances in GenAl and the need to assimilate new business models to meet dynamic consumer demands are helping to drive this evolution.

Companies no longer partner with suppliers of just laptops, cell phones, Wi-Fi and call centers. Instead, they adopt flexible work styles and workplaces open to new technological possibilities.

Continuum ranges from traditional low-tech approaches to sustainability-focused agendas, with Al, XR and immersive experiences in EX. Experience parity is a differentiator in the market. Thus, workplaces must offer continuous EX, regardless of location or interaction with consumers. Employees seek freedom to select workspaces and technology. They need ubiquitous access to devices, applications, data, workflows, documents and processes, regardless of location. Such requirements demand security through established platforms, protocols, and access rights.

However, there are challenges in integrating pre-pandemic infrastructure with post-pandemic capabilities. Companies face challenges in integrating pre-pandemic infrastructure with post-pandemic capabilities.

With autonomous improvements, GenAl paves the way for greater employee productivity and efficiency. It allows enterprise IT to manage back-end workplace technologies without major manual intervention. Still, companies need expert help to strategize, implement and adopt the technology.

The report focuses on approaches in which next-generation thinking is changing the future landscape of the workplace.



#### Introduction

#### Scope of the Report

This ISG Provider Lens® quadrant report covers the following six quadrants for services: Workplace Strategy and Enablement Services, Collaboration and Next-gen Experience Services, Managed End-user Technology Services, Continuous Productivity Services (Including Next-gen Service Desk), Smart and Sustainable Workplace Services, and Al-augmented Workforce Services.

This ISG Provider Lens® study offers IT decision-makers:

- Transparency on the strengths and weaknesses of relevant providers
- A differentiated positioning of providers by segments (quadrants)
- Focus on the regional market

Our study serves as the basis for important decision-making by covering providers' positioning, key relationships and go-to-market considerations. ISG advisors and enterprise clients also use information from these reports to evaluate their existing vendor relationships and potential engagements.

#### **Provider Classifications**

The provider position reflects the suitability of providers for a defined market segment (quadrant). Without further additions, the position always applies to all company sizes classes and industries. In case the service requirements from enterprise customers differ and the spectrum of providers operating in the local market is sufficiently wide, a further differentiation of the providers by performance is made according to the target group for products and services. In doing so, ISG either considers the industry requirements or the number of employees, as well as the corporate structures of customers and positions providers according to their focus area. As a result, ISG differentiates them, if necessary, into two client target groups that are defined as follows:

 Midmarket: Companies with 100 to 4,999 employees or revenues between \$20 million and \$999 million with central headquarters in the respective country, usually privately owned.  Large Accounts: Multinational companies with more than 5,000 employees or revenue above \$1 billion, with activities worldwide and globally distributed decision-making structures.

The ISG Provider Lens® quadrants are created using an evaluation matrix containing four segments (Leader, Product & Market Challenger and Contender), and the providers are positioned accordingly. Each ISG Provider Lens® quadrant may include a service provider(s) which ISG believes has strong potential to move into the Leader quadrant. This type of provider can be classified as a Rising Star.

Number of providers in each quadrant:
 ISG rates and positions the most relevant providers according to the scope of the report for each quadrant and limits the maximum of providers per quadrant to 25 (exceptions are possible).



#### Introduction



#### **Provider Classifications: Quadrant Key**

**Product Challengers** offer a product and service portfolio that reflect excellent service and technology stacks. These providers and vendors deliver an unmatched broad and deep range of capabilities. They show evidence of investing to enhance their market presence and competitive strengths.

Leaders have a comprehensive product and service offering, a strong market presence and established competitive position. The product portfolios and competitive strategies of Leaders are strongly positioned to win business in the markets covered by the study. The Leaders also represent innovative strength and competitive stability.

Contenders offer services and products meeting the evaluation criteria that qualifies them to be included in the IPL quadrant. These promising service providers or vendors show evidence of rapidly investing in products/ services and follow sensible market approach with a goal of becoming a Product or Market Challenger within 12 to 18 months.

Market Challengers have a strong presence in the market and offer a significant edge over other vendors and providers based on competitive strength. Often, Market Challengers are the established and well-known vendors in the regions or vertical markets covered in the study.

\* Rising Stars have promising portfolios or the market experience to become a Leader, including the required roadmap and adequate focus on key market trends and customer requirements. Rising Stars also have excellent management and understanding of the local market in the studied region. These vendors and service providers give evidence of significant progress toward their goals in the last 12 months. ISG expects Rising Stars to reach the Leader quadrant within the next 12 to 24 months if they continue their delivery of above-average market impact and strength of innovation.

FUTURE OF WORK SERVICES QUADRANT REPORT

Not in means the service provider or vendor was not included in this quadrant. Among the possible reasons for this designation:
ISG could not obtain enough information to position the company; the company does not provide the relevant service or solution as defined for each quadrant of a study; or the company did not meet the eligibility criteria for the study quadrant. Omission from the quadrant does not imply that the service provider or vendor does not offer or plan to offer this service or solution.



#### Who Should Read This Section

This report is valuable for providers offering **workplace strategy and enablement services** in **Brazil** to understand their market position and for companies seeking to evaluate these providers. In this quadrant, ISG highlights the current market positioning of these providers based on the depth of their service offerings and market presence.

## Digital transformation professionals

Should read this report to compare different providers and gain a comprehensive understanding of how these providers fit into their digital transformation initiatives, including technology integration, adoption of strategies to create more efficient workplaces, new forms of collaboration to meet demands and digital training that impacts workplaces, among others.

# **Technology professionals**

Should read this report to gain an in-depth understanding of their relative positioning in relation to the capabilities and competitive strengths of various providers that can support their commitment to building more efficient and, above all, innovative workplaces. Through this report, technology professionals can learn more about the providers that are most aligned with their strategic objectives.

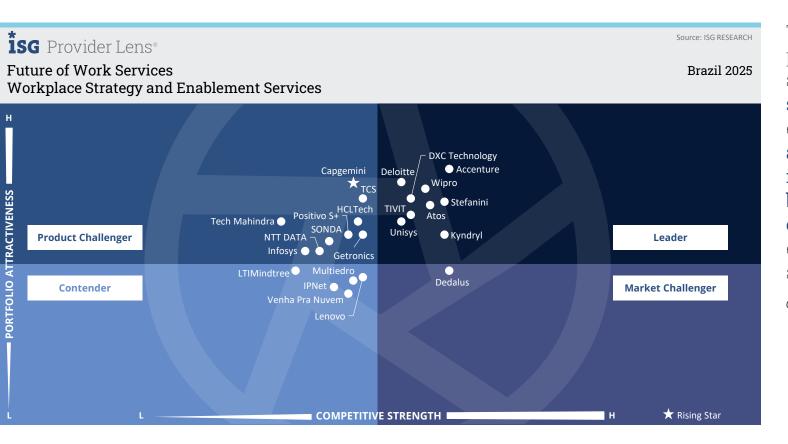
#### **Human resources executives**

Should read this report to understand how service providers are addressing the EX in human, digital and physical work collectively, ensuring the parity of experiences, adopting workplace sustainability strategies and implementing newer, more modern talent models that integrate diversity, equity and inclusion and eliminate the risk of modern slavery.

# Chief experience officers (CXOs)

Should read this report to understand how service providers can help their teams in the digital age and adapt to evolving business dynamics, including market changes and new business models. The report offers guidance, compliance, workplace strategies and strategic digital resources that impact workplaces across all companies.





This quadrant evaluates providers of **strategy** and enablement **services** for work environments, tailoring advice by region and industry. It includes business models, digital capabilities, physical environment integration and sustainability.

Cristiane Tarricone

#### Definition

This quadrant evaluates providers offering workplace strategy and enablement services across industries. Organizations tailor their advice and strategy by region, market direction and organizational responsibility, offering strategic capabilities for enterprise-wide workplaces.

Providers consider modern business models and talent approaches while offering guidance, compliance and strategies suited to human, digital and physical workplaces collectively. Their services include:

- · Market changes and new business models
- · Digital capabilities impacting workplaces
- · New talent models
- Integration of local and remote physical workplaces
- Physical asset strategy and assessments
- · Workplace-driven sustainability strategies

While some providers develop strategies, minimizing potential issues needs work on procurement and CX, project and change management, and effective workplace strategy delivery. Tailoring these capabilities by industries is crucial, as regulations vary by industry.

# Eligibility Criteria

- 1. Provide advisory services and new business model designs
- Have a vendor-neutral approach for workplace transformationled business delivery models
- 3. Offer advisory services for human, digital or physical workplace strategy
- 4. Adopt new talent models that should integrate diversity, equity and inclusion and eliminate modern slavery risks

- Integrate local and remote physical workplaces to ensure experience parity
- 6. Deliver asset strategy and assessments, including property and infrastructure usage and bottom line performance
- 7. Have experience and references in delivering workplace-driven sustainability strategy
- 3. Have industrywide case studies for workplace strategy leading to human, digital and physical workplace benefits



#### **Observations**

This quadrant covers providers that demonstrate consultative excellence in workforce strategy and digital skills development. The analysis prioritized consulting practices, focusing on optimizing the EX and structured training programs. Organizations with consolidated capabilities in managing the transformations necessary for the evolution of the digital work model stand out, incorporating strategic elements into EX management, with an emphasis on empathy and personalization.

The characteristics of Leaders in this quadrant reflect a long-term strategic vision, significant investments in AI, promoting an ecosystem of skills and continuous evolution. Integrating human and technological strategies is essential as companies design and implement these strategies, aligning operations with measurable results. A strong focus on CX, manifested in experience centers and customized solutions, ensures that offerings are tailored to regional particularities, such as in Brazil. A concern for sustainability and inclusion is evident in

integrating ESG practices and accessibility solutions. Maturity models enable detailed assessments of customers' digital capabilities, promoting greater adoption.

However, challenges remain, including the need to minimize the risks associated with change and acquisitions and to improve transparency in results and KPIs. Thus, we identified Accenture, Atos, Deloitte, DXC Technology, Kyndryl, Stefanini, TIVIT, Unisys and Wipro as Leaders and Capgemini as a Rising Star.

From the 50 companies assessed for this study, 24 qualified for this quadrant, with nine being Leaders and one a Rising Star.

# accenture

Accenture is a leading consulting and strategy services company focused on digital business transformation. It creates digital workplaces that combine human and digital elements through connected strategies, technological innovation and EX.

# **Atos**

**Atos** is a global leader in technology services and a digital transformation solutions partner. Its digital workplace consulting connects technological innovation to human performance through partnerships with educational institutions and enhances EX.

#### **Deloitte.**

**Deloitte** is a global leader in consulting and strategy, focusing on digital business transformation. Its approach integrates transformation, innovation, the evolution of roles, and human and digital integration, enabling a highly collaborative workplace.

## TECHNOLOGY

**DXC Technology** operates in mission-critical business applications, providing its Modern Workplace solution, which connects human and digital agents for transparent and secure collaboration and performance, enabling teams to perform their work on any device, anywhere.

# kyndryl

**Kyndryl** is a leader in digital workplace services, bringing continuous innovation to its intelligent solutions, Al-driven automation and GenAl support. It enhances the EX and business results for clients.

## **€** stefanını

**Stefanini** specializes in digital workplaces and applies intelligent solutions to collaborative environments, security and high levels of customization. Its flexibility and expertise in remote solutions ensure customized and productive contracts.

#### TIVIT

**TIVIT** is a leader in digital workplace and transformation consulting. With over 1 million tickets handled annually, support centers in Brazil and other Latin American countries and many certified analysts, it guarantees productivity and security for the workplace.



# **U**UNISYS

Unisys offers digital workplace consulting, empowering employees with customized and secure tools. It focuses on the UX, with managed services for Microsoft 365® and comprehensive support.



Wipro offers cognitive intelligence, touchless automation and a comprehensive data framework that enable enhanced EX, boost productivity and enhance employee well-being.

# Capgemini

Capgemini (Rising Star) is a global leader in consulting, technology and outsourcing, offering innovative solutions in digital transformation, cloud, AI and engineering. It designs and executes connected digital workplaces.



FUTURE OF WORK SERVICES QUADRANT REPORT



"Unisys transforms the workplace by integrating technology and EX, creating customized digital solutions that drive results and ROI. Its customercentric approach ensures effective adoption and continuous evolution."

Cristiane Tarricone

# Unisys

#### Overview

Unisys is headquartered in Pennsylvania, U.S. It has more than 15,900 employees in 20 countries. In FY24, the company generated revenue of \$2 billion, with Enterprise Computing Solutions as its largest segment. In Brazil, it is based in Campo Grande, with regional offices throughout the country, as well as two centers in Latin America (Colombia). With a loyal customer base, it seeks scalability through acquisitions, which has proven effective in recent years. Unisys was positioned as a leader in the Workplace Strategies and Enablement Services quadrant in 2024 and remains a Leader in the same quadrant in 2025 in Brazil

#### Strengths

# Personalized strategy and focus on

results: Unisys' approach focuses on customers' business objectives, mapping key personas that impact those objectives. By understanding each client's unique needs, Unisys designs customized digital solutions that deliver significant ROI. This client-centric methodology ensures better technology adoption and drives organizational performance, while integrating practices to accelerate transformation.

Continuous innovation and expertise across multiple industries: Unisys leads with solutions such as Digital Engineer and Post Quantum Encryption services, integrating these emerging technologies into digital workplace services. Its long-standing customer relationships, built on deep

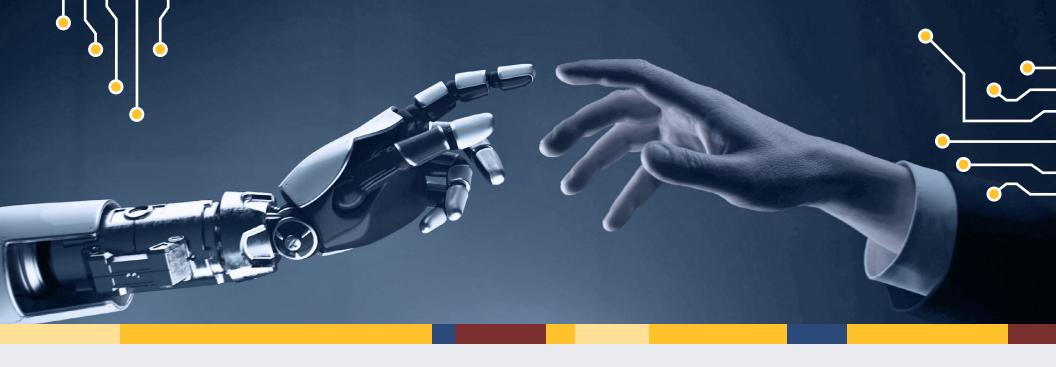
operational knowledge and credibility, enable it to anticipate needs and adapt solutions to evolving market demands.

**Technology integration and experience leadership:** Unisys Consulting articulates synergies between business areas such as IT and HR, for example, to redefine the EX, especially for front-line employees. Innovations such as XLAs and experience ecosystems measure and optimize employee interaction with digital services, linking actions to business strategy.

#### Caution

As new technologies offer opportunities, they also expand the attack surface for threats. A continuous focus on robust protection and compliance strategies is vital to ensuring trust in the use of these innovations, especially in an environment that integrates Al and digital services.





Collaboration and Next-gen Experience Services

#### Who Should Read This Section

This report is valuable for providers offering **collaboration and next-gen experience services** in **Brazil** to understand their market position and for companies seeking to evaluate these providers. In this quadrant, ISG highlights the current positioning of these providers based on the depth of their service offerings and market presence.

#### **Human resources executives**

Should read this report to understand how providers are addressing collaboration, empathy and employee well-being in the era of hybrid work. The report highlights how solutions such as Teams, Cisco and Zoom support unified communications, collaboration and productivity stacks, as well as how they manage and monitor deployed hardware analytics.

# **Technology professionals**

Should read this report to understand the relative positioning of the capabilities and competitive strengths of various providers that can meet their needs for next-gen collaboration and experience services. Through this report, technology professionals can learn more about the providers that are most aligned with their strategic goals.

## **Experience directors**

Should read this report to gain an in-depth understanding of how service providers can help their teams with collaboration and experience in the digital age and adapt to evolving business dynamics. The report covers proper change management and technology adoption, improving end-to-end CX and EX and offering managed services for workplace technology ecosystems.

# Digital transformation professionals

Should read this report to compare different providers and gain a comprehensive understanding of how providers fit into their digital transformation initiatives. The report highlights improvements in collaboration and experience, as well as the importance of aligning digital workplace transformation with human needs and measurable business outcomes.





This quadrant evaluates providers that improve CX and EX with managed services for technology at work. They promote collaboration, adopt resultsfocused technology, utilize AI and offer change management consulting.

Cristiane Tarricone

#### Collaboration and Next-gen Experience Services

#### Definition

This quadrant assesses service providers that enhance end-to-end CX and EX and offer managed services for workplace technology ecosystems. Providers enable business leaders, line-of-business representatives and CXOs to enhance collaboration and improve experience. They align digital workplace transformation with human needs and measurable business results.

Next-generation experience services promote technology adoption. Providers engage with clients in an outcome-focused model using an XLA approach. The experience management office (XMO) gathers actionable insights through data, sentiment analysis, ML and change management.

Providers enhance and support communication, collaboration and productivity stacks using AI and GenAI for enterprises. They offer consulting and advisory services for HR and operations, guiding change management and technology adoption. They also promote digital dexterity, fostering an environment conducive to learning and skill development for the evolving workplace.

# Eligibility Criteria

- Adopt an XLA-focused
   delivery approach to enhance
   collaborative experiences
- Leverage AI and GenAI to provide value-added experience transformation services
- 3. Deploy collaboration solutions such as Teams, Cisco and Zoom and manage them by monitoring analytics from deployed hardware
- 4. Support unified communication, collaboration and productivity stacks
- Provide services to support the needs of other business functions, such as human resources outsourcing (HRO) and operations

- 6. Provide services that enable proper change management and technology adoption, leveraging the latest technologies such as Copilot
- 7. Support XMO and associated services
- 8. Provide services to support digital dexterity, learning and skills evolution and deploy integrated AR and VR capabilities



#### Collaboration and Next-gen Experience Services

#### Observations

The evaluated quadrant highlights providers that demonstrate excellence in enhanced experiences for employees and customers through managed services. Best practices revealed include the adoption of XLA (Experience Level Agreement)-centric approaches that emphasize continuous improvement and engagement in measurable results. Al and GenAl tools play a key role in transforming experiences, enabling personalization and optimization of collaboration. Leaders align their strategies with human needs and business outcomes. offering collaboration and human resources consulting solutions.

Notable characteristics of leaders include implementing services such as Microsoft 365 Copilot, which guide technology adoption and transforming EX into a collaborative effort. Predictive analytics models and CoEs enable proactive interventions and continuous improvement. The adoption

of strategic partnerships, cocreation, and robust cybersecurity with AI are priority among Leaders.

In the Brazilian context, it is crucial for companies to focus on customizing solutions and cultural adaptation, considering local diversity. Coinnovation with customers will ensure that solutions effectively meet market needs. Integrating emerging technologies and a focus on UX will be key to building sustainable work environments, promoting a dynamic and effective digital future. Thus, we identified Accenture, Atos, Dedalus, DXC Technology, Stefanini, TCS, TIVIT, Unisys and Wipro as Leaders, and HCLTech and Positivo S+ as Rising Stars.

Of the 50 companies assessed for this study, 24 qualified for this quadrant, with nine being Leaders and two Rising Stars.

# accenture

Accenture is a leading consulting and strategy services company focused on digital business transformation. It creates digital workplaces that combine the human and digital, through connected strategies, technological innovation and EX.

# **Atos**

Atos is a global leader in technology services and a partner in digital transformation solutions. Its digital workplace consulting connects technological innovation to human performance through partnerships with educational institutions and enhances EX.

#### Deloitte.

**Dedalus** is a Brazilian Microsoft partner that offers Microsoft services in consulting, collaboration, communication, and cloud. The company specializes in standardization of scale and service to offer cost optimization and employee productivity.

## TECHNOLOGY

**DXC Technology** operates in mission-critical business applications, providing its Modern Workplace solution, which connects human and digital agents for transparent and secure collaboration and performance, enabling them to perform their work on any device and in any location.

# € stefanını

**Stefanini** specializes in the digital workplace and applies intelligent solutions to collaborative, secure and highly customized environments. Its flexibility and expertise in remote solutions ensure customized and productive contracts.



FUTURE OF WORK SERVICES QUADRANT REPORT

TCS is a global leader in IT services and consulting, offering solutions in digital transformation, automation and Al. With a focus on sustainability and excellence, it enables companies to optimize their operations and drive growth.





#### Collaboration and Next-gen Experience Services



**TIVIT** is a leader in *digital workplace* and transformation consulting. With over 1 million tickets handled annually, support centers in Brazil and Latin America, and a high number of certified analysts, it ensures productivity and security for the workplace.



**Unisys** offers digital workplace consulting, empowering employees with personalized and secure tools. Its focus is on the UX, with managed services for Microsoft 365° and comprehensive support.



**Wipro** offers cognitive intelligence, touchless automation and a comprehensive data framework that enables exceptional experiences for employees, boosting productivity and employee well-being.

#### **HCLTech**

**HCLTech** is a global IT services company offering solutions in innovation, digital transformation and software engineering. Focused on CX and agility, it combines technology and expertise to drive business efficiency and growth.

Positivo S+

**Positivo S+** is a Brazilian technology company focused on hardware, software and digital services solutions. Offering notebooks, tablets, and devices, it seeks to promote digital inclusion, digital transformation, automation and personalized support.





"Unisys transforms the digital workplace by integrating technology with a holistic, employeecentric approach. Innovations such as XLAs and continuous OCM ensure that every tool enriches the organizational experience and performance."

Cristiane Tarricone

# Unisys

#### Overview

Unisys is headquartered in Pennsylvania, U.S., and has more than 15,900 employees in 20 countries. In FY24, the company generated revenue of \$2 billion, with Enterprise Computing Solutions as its largest segment. In Brazil, it is based in Campo Grande, with regional offices throughout the country, as well as two centers in Latin America (Colombia). With a loyal customer base, it seeks scalability through acquisitions, which has proven effective in recent years. Unisys was positioned as a Leader in the Collaboration and Next-gen Experience Services quadrant in 2024 and remains a Leader in the same quadrant in 2025 in Brazil.

#### Strengths

#### Holistic approach to the digital workplace:

Unisys uses an approach where the EX extends from *onboarding* to the daily use of technologies. Its focus on effective integrations between tools ensures that each component contributes to a productive environment, aligning with business initiatives. With the application of XLAs, it monitors key indicators that seek to maximize efficiency and satisfaction in the workplace, culminating in superior organizational performance.

#### Innovation with XLAs and proactive

**OCM:** To differentiate itself, Unisys has introduced *XLA 4.0*, which measures individual experience and an entire ecosystem. This innovation, combined with continuous OCM, can make desirable

technological changes, facilitating their adoption. This commitment to cultural and organizational change seeks effectiveness in results for the real incorporation of technological implementations.

#### Strategic partnerships and technology

integration: Unisys is a Leader in technology integration, bringing together solutions from partners such as Microsoft, Appspace and Signifi. Its ability to compose diverse platforms into a cohesive system, backed by AI, enables the creation of intelligent and sustainable work environments. This approach and solutions such as PowerSuite, maximize collaboration and security, providing a competitive advantage for customers.

#### Caution

As a recognized long-term partner that is highly trusted among clients, Unisys should establish clear communication and realistic expectations regarding GenAl solutions integrated into *digital workplace* models. This will minimize potential low adoption and frustration among customers.





Managed End-user Technology Services

#### Who Should Read This Section

This report is valuable for providers offering **managed end-user technology services** in **Brazil** to understand their market position and for companies seeking to evaluate these providers. In this quadrant, ISG highlights the current positioning of these providers based on the depth of their service offerings and market presence.

# **Technology professionals**

Should read this report to gain an in-depth understanding of the relative positioning of various providers regarding their capabilities and competitive strengths. The report highlights how these providers can support their demands for managed infrastructure services in the digital workplace, including end-user enablement across devices, applications, cloud workspaces and endpoint security.

## **Procurement professionals**

Should read this report to gain a better understanding of the current landscape of managed workplace service providers in the Brazilian market that offer comprehensive end-user computing (EUC) services, including device management, patch management, device and application provisioning, virtualized desktop access and device lifecycle management, among others.

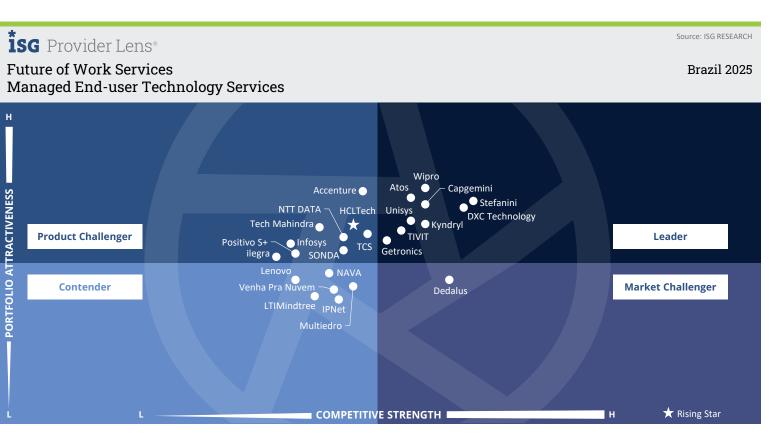
# Cybersecurity professionals

Should read this report to gain a deeper understanding of how providers in the Brazilian market address compliance and security challenges without compromising EX, considering that management and security are the first steps in enabling a digital workplace by providing devices with built-in collaboration and productivity features.

# **Digital professionals**

Should read this report to compare different providers and gain a comprehensive understanding of how these providers fit the demands of their digital workplace transformation initiatives, including the adoption of efficient managed infrastructure technologies in the digital workplace for IT departments to support end users.





© 2025 INFORMATION SERVICES GROUP, INC. ALL RIGHTS RESERVED

This quadrant evaluates service providers that manage technology for enterprise IT, offering computing services for end users, device management, and security. It includes support for BYOD initiatives and personalized digital experiences for various industries.

Cristiane Tarricone

#### Managed End-user Technology Services

#### Definition

This quadrant evaluates service providers that manage technology for enterprise IT departments to support end users. These managed infrastructure services in the digital workplace include end-user enablement through devices, applications, cloud workspaces and endpoint security. Providers offer complete end-user computing (EUC) services, including device management, patch management, device and application provisioning, virtualized desktop access and device lifecycle management. They support BYOD initiatives, mobility and telecom expense management, proactive experience management and digital employee experience (DEX). Provisioning, managing and securing devices are the primary steps to enabling a digital workplace, providing devices with integrated collaboration and productivity capabilities. These services can also be tailored for specific industries, such as retail, hospitality and healthcare.

### Eligibility Criteria

- 1. Provide connected, alwayson and updated end-user **devices** for secure collaboration
- Support unified endpoint management (UEM), enterprise mobility management, application provisioning and patch management
- Offer complete device lifecycle management services, such as app provisioning, support, along with device sourcing

FUTURE OF WORK SERVICES QUADRANT REPORT

- 4. Provide DEX solutions for automated issue resolution
- 5. Demonstrate experience in providing virtual desktop services on-premises and on the **cloud** (desktop as a service)
- Offer related field services. onsite field support and in-person
- Include end-user technology services management in at least 75 percent of regional contracts



#### Managed End-user Technology Services

#### Observations

Leaders in managed digital workplace services converge on three strategic pillars: Al as an engine for operational transformation, enduser experience as a metric for success, and sustainability as a competitive differentiator. Al represents the main lever, manifesting itself through unified platforms with intelligent automation, predictive analytics and selfhealing. Providers position AI as a foundational architecture, from provisioning to proactive incident resolution via hyper automation and GenAl.

The digital experience emerges through proprietary methodologies that transform traditional metrics into tangible results. Proactive Experience Centers, DEX and behavioral analytics customize deliveries according to specific operational profiles.

Sustainability is a competitive advantage through circular device management models. Practices include refurbishment, eco-friendly recycling and ESG scores that align behavior with corporate goals.

The lavered delivery model integrates personas, technology platforms, omnichannel service desks and reliability automation. Strategic partnerships with hyperscalers are a differentiator through co-innovation and joint development.

For the Brazilian market, local regulatory expertise, specialized on-site support and cultural adaptation represent opportunities for differentiation. Compliance with LGPD and local legislation are emerging as competitive barriers. The continental size favors suppliers with on-site capacity and distributed multilingual support. Atos, Capgemini, DXC Technology, Getronics, Kyndryl, Stefanini, TIVIT, Unisys and Wipro were identified as Leaders, and HCLTech as a Rising Star.

Of the 50 companies assessed for this study, 25 qualified for this quadrant, with nine being Leaders and one Rising Star.

# **AtoS**

Atos is a global leader in technology services and a digital transformation solutions partner. Its digital workplace consulting connects technological innovation with human performance through partnerships with educational institutions and enhances EX.

# Capgemini

Capgemini is a global leader in consulting, technology, and outsourcing, offering innovative solutions in digital transformation, cloud, AI, and engineering. It designs and implements connected digital work environments.

# TECHNOLOGY

DXC Technology operates in mission-critical business applications, providing its Modern Workplace solution, which connects human and digital agents for transparent and secure collaboration and performance, enabling them to perform their work on any device, anywhere.

# oetronics

Getronics is a global leader in IT solutions, with 4,000 employees in 22 countries. It specializes in digital transformation, smart workplaces, and managed services. It leads the Global Workspace Alliance, serving more than 180 territories.

# kyndryl

**Kyndryl** is a leader in digital workplace services, bringing continuous innovation to its intelligent solutions, Al-driven automation, and GenAl support. It enhances the EX and business results.

# **€** stefanını

Stefanini specializes in digital workplaces and applies intelligence solutions to collaborative environments, security, and high levels of customization. Its flexibility and expertise in remote solutions ensure customized and productive contracts.



## Managed End-user Technology Services



TIVIT is a leader in digital workplace and transformation consulting. With over 1 million tickets handled annually, support centers in Brazil and Latin America, and a high number of certified analysts, it guarantees productivity and security for the workplace.

# **U**UNISYS

Unisys offers digital workplace consulting, empowering employees with personalized and secure tools. Its focus is on the UX, with managed services for Microsoft 365® and comprehensive support.



Wipro offers cognitive intelligence, touchless automation, and a comprehensive data framework that enable exceptional EX, boost productivity and enhance employee well-being.

#### **HCLTech**

HCLTech (Rising Star) is an Indian multinational IT company with 224,000 employees in 60 countries. It offers collaboration and experience services based on unique intellectual property to elevate the end-user experience.



FUTURE OF WORK SERVICES QUADRANT REPORT



"Unisys transforms end-user technology management with a holistic approach that integrates specialized on-site support and a circular approach to devices that combines productivity, satisfaction, optimized experience and optimized costs."

Cristiane Tarricone

# Unisys

#### Overview

Unisys is headquartered in Pennsylvania, U.S. It has more than 15,900 employees in 20 countries. In FY24, the company generated revenue of \$2.0 billion, with Enterprise Computing Solutions as its largest segment. In Brazil, it is based in Campo Grande, with regional offices throughout the country, and it has two centers in Latin America (Colombia). With a loyal customer base, it seeks scalability through acquisitions, a practice that has proven effective in recent years. Unisys was positioned as a Leader in the Managed End-user Services quadrant in 2024 and remains a Leader in the same quadrant in 2025 in Brazil

#### Strengths

#### Holistic approach to technology

management: Unisys stands out by integrating the digital, physical, and human workplace into a unified vision of end-user technology management. Understanding the distinct needs of different employee profiles ensures the effective implementation of technologies that promote productivity and well-being.

#### Innovative device subscription service:

Unisys Device Subscription Service offers intelligent forecasting and geographic tracking. With features such as intelligent PC refresh, it meets sustainability requirements and optimizes costs. This circular approach ensures that employees have access to the right technology, with a predictable cost model that minimizes capital expenditures.

#### Specialized on-site support and just-in-time

**training:** Unisys is committed to on-site support, which is particularly important for a country of continental dimensions such as Brazil. Capacity increases with technologies, such as skillful to train field engineers in real time are planned. This investment aims to ensure that the 95 percent customer service success rate is maintained, even in the face of increasing device complexity, to maintain Unisys' level of reliability in the market.

#### Caution

With demand for AI driving migrations from legacy customer environments to the cloud, Unisys has an opportunity to expand VDI/desktop-as-a-service offerings in Brazil. Increasing the number of Azure Virtual Desktop and Windows 365 experts will also strengthen its local expert support.





Continuous Productivity Services (Including Next-gen Service Desk)

#### Who Should Read This Section

This report is valuable for providers offering continuous productivity services (including next-gen service desk) in Brazil to understand their market position and for companies seeking to evaluate these providers. In this quadrant, ISG highlights the current positioning of these providers based on the depth of their service offerings and market presence.

#### **Technology professionals**

Should read this report to gain an in-depth understanding of the relative positioning of various providers regarding their capabilities and competitive strengths. The report highlights how these providers can support their demands for service desk modernization and desktop support services, as well as meet the productivity needs of next-gen human and hybrid workplaces.

#### Digital professionals

Should read this report to compare different providers and gain a comprehensive understanding of how providers fit into their continuous productivity initiatives and needs, especially as the majority of the workforce now prefers the ability to work from anywhere at any time, driving the need for a different IT operating model.

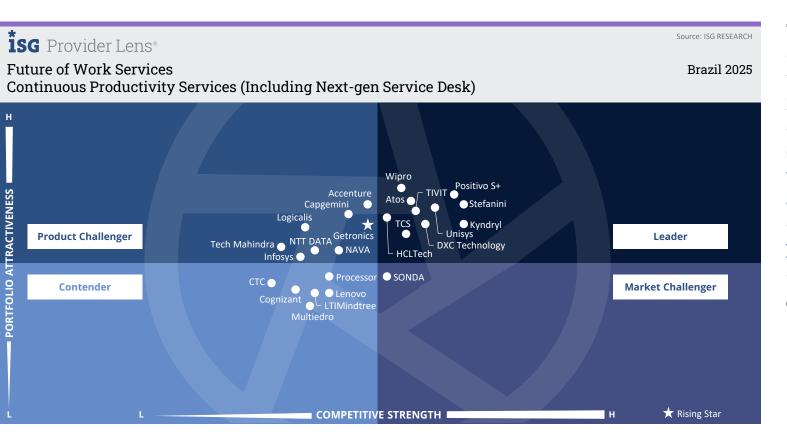
#### Digital professionals

Should read this report to compare different providers and gain a comprehensive understanding of how providers fit into their continuous productivity initiatives and needs, especially as the majority of the workforce now prefers the ability to work from anywhere at any time, driving the need for a different IT operating model.

#### Field service professionals

Should read this report to understand the relative positioning of providers in the Brazilian market and how they can help expand and modernize the use of services in the workplace to better manage field service operations, including fully integrated analytics and automation for problem resolution.





This quadrant evaluates providers that meet productivity needs in hybrid work environments. They offer advanced support with sentiment analysis, automated DEX and emerging technologies, prioritizing XLAs and automation.

Cristiane Tarricone

#### Continuous Productivity Services (Including Next-gen Service Desk)

#### Definition

This quadrant assesses service providers supporting the productivity needs of nextgeneration, human and hybrid workplaces.

Today's workforce prefers the ability to work from anywhere and anytime, leading to the need for a different IT operating model driven by changes in business models and market channels. Providers must offer enhanced support capabilities, making typical service desk offerings less appealing yet available. Nextgeneration services include sentiment analysis, automated DEX triage, Al-powered health monitoring and emerging technologies such as AR and VR. Providers must also leverage AI and cognitive technologies for user-facing tasks to achieve cost savings.

Providers measure success through XLAs linked to business outcomes rather than SLAs. They enhance business outcomes by leveraging automation and offering remote and self-service options like AR self-fix, workplace support, service desk, tech bars, DigiLockers and omnichannel chat and voice support.

#### Eligibility Criteria

- 1. Provide *deliver-anywhere* autonomous workplace support
- Offer fully integrated analytics and automation for
- Deliver contextualized AI support
- 4. Provide service desk augmentation
- Offer XLA-driven support
- 6. Set up and deliver intelligent support via self-help kiosks,

- 7. Provide automated and contextualized support for end users based on their roles
- Quantify workplace support function performance beyond
- Have a robust local presence



#### Continuous Productivity Services (Including Next-gen Service Desk)

#### Observations

Leaders in Continuous Productivity Services converge on GenAl, UX, and cognitive automation. The transition from SLAs to XLAs prioritizes business outcomes over traditional operational metrics. GenAl permeates solutions via virtual assistants, cognitive automation, and predictive *analytics*. Intelligent platforms demonstrate autonomous resolution and self-remediation. Multiagent ecosystems with explainable Al eliminate silos through code-free orchestration.

Experience Management emerges as a differentiator through methodologies that transform observability into actionable insights. Experience Management Offices consolidate end-to-end journeys, governing experiences from meeting rooms to industrial plants. Personalization via micro-personas and sentiment analysis set a new standard for engagement.

Intelligent automation transcends ticket deflection, eliminating problems before they impact. Active *self-healing*, anomaly detection, and silent interventions reduce IT interactions.

AR/VR for field support minimizes travel while maximizing efficiency. Partnerships with hyperscalers underpin zero-touch capabilities via AutoPilot, smart lockers, and vending machines. Integrated portfolios create sustainable competitive advantages. Less prominent features include traditional service desks, physical tech bars, and DigiLockers, suggesting a transition to autonomous models. Kiosks appear as basic features. Atos, DXC Technology, HCLTech, Kyndryl, Positivo S+, Stefanini, TCS, TIVIT, Unisys and Wipro were identified as Leaders, and Getronics was identified as a Rising Star.

Of the 50 companies assessed for this study, 25 qualified for this quadrant, with 10 being Leaders and one Rising Star.

#### **AtoS**

**Atos** is a global leader in technology services and a digital transformation solutions partner. Its *digital workplace* consulting connects technological innovation with human performance through partnerships with educational institutions and enhances EX.

#### TECHNOLOGY

**DXC Technology** operates in mission-critical applications for companies, providing its Modern Workplace solution, which connects human and digital agents for transparent and secure collaboration and performance, enabling them to perform their work on any device and in any location.

#### **HCLTech**

**HCLTech** is a global IT services company offering solutions in innovation, digital transformation, and software engineering. Focused on CX and agility, it combines technology and expertise to drive business efficiency and growth.

#### kyndryl

**Kyndryl** is a leader in *digital workplace* services, bringing continuous innovation to its intelligent solutions, Al-driven automation, and GenAl support. It enhances the EX and business results

#### Positivo S+

**Positivo S+** is a Brazilian technology company focused on hardware, software and digital services solutions. Offering notebooks, tablets and devices, it seeks to promote digital inclusion, digital transformation, automation and personalized support.

#### **€** stefanını

**Stefanini** specializes in the digital workplace and applies intelligence solutions to collaborative environments, security and high levels of customization. Its flexibility and expertise in remote solutions ensure customized and productive contracts.



**TCS** invests in Near Zero Contact Service Desk, which is an end-to-end hyperautomated approach to resolving end-user issues without active *call center* involvement.

#### Continuous Productivity Services (Including Next-gen Service Desk)



**TIVIT** is a leader in *digital workplace* and transformation consulting. With over 1 million tickets handled annually, support centers in Brazil and Latin America, and a high number of certified analysts, it ensures productivity and security for the workplace.



**Unisys** offers digital workplace consulting, empowering employees with personalized and secure tools. Its focus is on the UX, with managed services for Microsoft 365° and comprehensive support.



**Wipro** offers cognitive intelligence, touchless automation and a comprehensive data framework that enable exceptional EXs, boost productivity and enhance employee well-being.

#### oetronics

**Getronics** (Rising Star) is a global leader in IT solutions, with 4,000 employees in 22 countries. Specialists in digital transformation, smart workplaces and managed services. It leads the Global Workspace Alliance, serving over 180 territories.





"Unisys leads the global MSP market with patented XLA 4.0 technology, measuring complete ecosystems and revolutionizing UX through advanced AI, earning unique industry recognition and exceptional customer retention."

Cristiane Tarricone

## Unisys

#### Overview

Unisys is headquartered in Pennsylvania, USA, and has more than 15,900 employees in 20 countries. In FY24, the company generated revenue of \$2 billion, with Enterprise Computing Solutions as its largest segment. In Brazil, it is based in Campo Grande, with regional offices throughout the country, and two centers in Latin America (Colombia). With a loyal customer base, it seeks scalability through acquisitions, a practice that has proven effective in recent years. Unisys was positioned as a Leader in the Continuous Productivity Services (including Next-Gen Service Desk) quadrant in 2024 and remains a Leader in the same quadrant in 2025 in Brazil.

#### Strengths

#### Experience Management Office (XMO) with

**XLA 4.0:** Unisys innovates in experience management through the XLA 4.0 platform, measuring complete ecosystems via consolidated *journey experience scores*. The company maps individual moments in endto-end journeys, governing and innovating user experiences in *meeting rooms, smart buildings,* restaurants and industrial plants with proprietary quantitative and qualitative analysis methodology.

## Service Experience Accelerator with advanced AI: Unisys has developed patented technology that assesses knowledge quality based on solution permanence, rejecting temporary fixes as failures. The platform measures LLM hallucinations, incident deflection and translation quality in real

time, expanding support beyond IT to HR, finance and other areas through a unified service desk.

# Global recognition and counter-market innovation: Unisys is the only global MSP certified by HDI Global Support Center, winning 14 awards from organizations such as SDI and HDI in 18 months. Its customers have won ISG Paragon awards. The company invests in *field services* with *just-in-time* training, while competitors cut back, maintaining the highest retention rates and contract duration in the market.

#### Caution

Unisys must manage the integration of new Al capabilities into its Service Experience Accelerator, ensuring that knowledge curation automation does not impact support quality. Expansion to complex equipment requires adequate training of internal staff.



Smart and Sustainable Workplace Services

#### Who Should Read This Section

This report is valuable for providers offering **smart and sustainable workplace services** in **Brazil** to understand their market position and for companies seeking to evaluate these providers. In this quadrant, ISG highlights the current positioning of these providers based on the depth of their service offerings and market presence.

#### **Technology professionals**

Should read this report to understand the relative positioning and capabilities of providers that can help them build a smart and sustainable workplace. The report highlights the importance of incorporating smart facilities, adaptable and efficient spaces and supporting smart office spaces that combine human, digital and physical elements for better engagement and productivity.

#### Digital transformation professionals

Should read this report to compare different providers and gain a comprehensive understanding of how providers fit into their smart and sustainable workplace transformation. The report will also help them understand the integration of innovations and market demands for holistic office strategies in remote, hybrid or face-to-face activities.

#### **Procurement professionals**

Should read this report to gain an in-depth understanding of the current landscape of providers of smart and sustainable workplace services in the Brazilian market. This understanding will enable these professionals to compare providers, make more informed decisions, improve their operational efficiency and strengthen their business partnerships.

#### Sustainability leaders

Should read this report to understand the relative positioning and capabilities of providers that can assist them in implementing sustainable projects. The report covers how to manage environments that improve operational efficiency and employee well-being, fulfill environmental responsibilities and establish offices that are integrated, inclusive and sustainable.



This quadrant evaluates providers that support smart and sustainable work environments.

They create holistic strategies with technologies that promote efficiency, wellbeing and environmental responsibility, integrating IoT into collaborative spaces.

Cristiane Tarricone

FUTURE OF WORK SERVICES QUADRANT REPORT

#### Smart and Sustainable Workplace Services

#### Definition

This quadrant assesses service providers supporting smart, IoT-enabled workplaces and helping clients achieve sustainability goals. Modern workplaces combine human, digital and physical elements for remote, hybrid or in-person collaboration and productivity. Office buildings must also be integrated, inclusive and sustainable

With commercial retail facing occupancy issues, providers must collaborate with enterprise leaders to create holistic office strategies. They must leverage technology and sustainability to design, implement and manage environments that enhance operational efficiency, employee well-being and environmental responsibility. Providers must build environments with smart meeting and facility management solutions, creating adaptive, efficient, inclusive and responsible spaces. They must also integrate experience parity capabilities, unified communications and smart collaborative workspaces. Their services must include IoT-enabled functionality for smart campuses, focusing on ESG initiatives.

#### Eligibility Criteria

- Support smart office spaces and provide workplace analytics, hot desking, smart buildings, and facilities management by leveraging IoT and the latest technologies.
- 2. Support asset efficiency and meet energy management requirements.
- 3. Provide inclusive, adaptable, and integrated hybrid workspace solutions.

- 4. Provide services to reduce carbon emissions in the workplace.
- 5. Assist in aligning customer strategies and metrics for ESG reporting, with a particular focus on the use of workspace in the social and governance dimensions.

#### Smart and Sustainable Workplace Services

#### Observations

Leaders in Smart and Sustainable Workplace Services are converging on integrated ESG strategies, IoT and AI technologies, and impact measurement methodologies. Sustainability is emerging as a driver of innovation through circular and net-zero approaches. IoT and Al integration permeates solutions via integrated sensors, energy automation, and predictive analytics for space optimization.

Intelligent platforms demonstrate maturity in carbon footprint management by location and persona. Convergence creates responsive environments, reducing environmental impact. Proprietary ESG methodologies represent a differentiator through real-time data mining, industrial benchmarking, and automated reporting. End-to-end programs focus on transparency and resource reduction via the circular economy. Diversity and inclusion emerge as pillars through engagement and organizational well-being frameworks. Initiatives such as women's representation in the company and volunteer programs demonstrate a commitment to social responsibility.

Integrated partnership ecosystems underpin holistic solutions including Virtual Tech Cafés and Kiosks. The evolution toward smart models is noteworthy, superseding traditional hot desking and basic facility management.

For Brazil, the culture of co-creation represents an ideal approach that considers sectoral diversity and local regulations. LGPD compliance integrated with ESG practices creates a sustainable competitive advantage. Atos, DXC Technology, Getronics, Kyndryl, Stefanini, TCS and Unisys were identified as Leaders, and NTT DATA as a Rising Star.

From the 50 companies assessed for this study, 20 qualified for this quadrant, with seven being Leaders and one Rising Star.

#### **Atos**

**Atos** is a global leader in technology services and a digital transformation solutions partner. Its digital workplace consulting connects technological innovation with human performance through partnerships with educational institutions and enhances EX.

#### TECHNOLOGY

**DXC Technology** operates in mission-critical applications for companies, providing its Modern Workplace solution, which connects human and digital agents for transparent and secure collaboration and performance, enabling them to perform their work on any device and in any location.

#### **oetronics**

**Getronics** is a global leader in IT solutions, with 4,000 employees in 22 countries. It specializes in digital transformation, smart workplaces and managed services. It leads the Global Workspace Alliance, serving more than 180 territories

#### kyndryl

**Kyndryl** is a leader in digital workplace services, bringing continuous innovation to its intelligent solutions, Al-driven automation and GenAl support. It enhances the EX and business results.

#### € stefanını

**Stefanini** specializes in the digital workplace and applies intelligence solutions to collaborative, secure and highly customized environments. Its flexibility and expertise in remote solutions ensure customized and productive engagements.



TCS invests in Near Zero Contact Service Desk, which is an end-to-end hyper-automated approach to resolving end-user issues without active call center involvement.

#### Smart and Sustainable Workplace Services

#### **U**UNISYS

Unisys offers digital workplace consulting, empowering employees with personalized and secure tools. Its focus is on the UX, with managed services for Microsoft 365® and comprehensive support.

#### © NTT DATA

NTT DATA has introduced a new generation of SDI (Software-Defined Infrastructure) services with AI, focusing on intelligent automation and real-time insights, with a focus on cost optimization, increased efficiency and improved business results.



FUTURE OF WORK SERVICES QUADRANT REPORT



"Unisys combines IoT and AI to create holistic solutions that promote sustainable and adaptive work environments. Its proprietary ESG analytics methodology provides *insights* to drive environmental performance and organizational well-being."

Cristiane Tarricone

## Unisys

#### Overview

Unisys is headquartered in Pennsylvania, U.S., and has more than 15,900 employees in 20 countries. In FY24, the company generated revenue of \$2.0 billion, with Enterprise Computing Solutions as its largest segment. In Brazil, it is based in Campo Grande, with regional offices throughout the country, and two centers in Latin America (Colombia). With a loyal customer base, it seeks scalability through acquisitions, a practice that has proven effective in recent years. Unisys was positioned as a Leader in the Smart and Sustainable Workplace Services quadrant in 2024 and remains a Leader in the same quadrant in 2025 in Brazil.

#### Strengths

Integrated ecosystem of strategic partnerships: Unisys differentiates itself through a unique ecosystem that integrates multiple strategic partnerships such as Appspace, Signifi, Absolute, Nexthink and Lenovo Think IoT. This collaborative approach offers holistic solutions including Virtual Tech Cafés, Employee Kiosks, smart building services and integrated digital signage, creating adaptive and connected work environments that optimize resources and sustainability.

**ESG methodology with advanced data analysis:** The company develops a proprietary
ESG assessment methodology based on
rigorous data collection, comparative analysis
with industry benchmarks and continuous
monitoring. The platform offers a holistic

view of carbon footprint, waste management, employee well-being and community engagement, providing actionable *insights* for measurable ESG performance improvements through transparency and *accountability*.

loT and AI technologies for smart sustainability: Unisys integrates advanced IoT, AI and intelligent automation technologies to optimize energy use, manage resources efficiently and create responsive environments. This technological convergence enables adaptive solutions that reduce environmental impact, increase productivity and foster a culture of organizational sustainability.

#### Caution

Unisys must implement *smart building* systems in an integrated manner with partners. As it adds new technologies and sensors, it is essential to ensure that real-time data collection and analysis align with efficiency and productivity goals.





AI-augmented Workforce Services

#### Who Should Read This Section

This report is valuable for providers offering **Al-augmented workforce services** in **Brazil** to understand their market position and for companies seeking to evaluate these providers. In this quadrant, ISG highlights the current positioning of these providers based on the depth of their service offerings and market share.

#### **Technology professionals**

Should read this report to gain an in-depth understanding of the current landscape of Al-augmented workforce service providers in the Brazilian market. This understanding will enable these professionals to evaluate providers based on the measurable business value delivered by their Al workforce solutions, such as autonomous and intelligent agents.

#### Digital transformation professionals

Should read this report to compare different providers and gain a comprehensive understanding of how providers fit into their transformation of Al-augmented workforce. This understanding will enable proactive decision-making, contextual learning and seamless enterprise interaction in a market that demands modernization and faster, more efficient solutions.

#### **Procurement professionals**

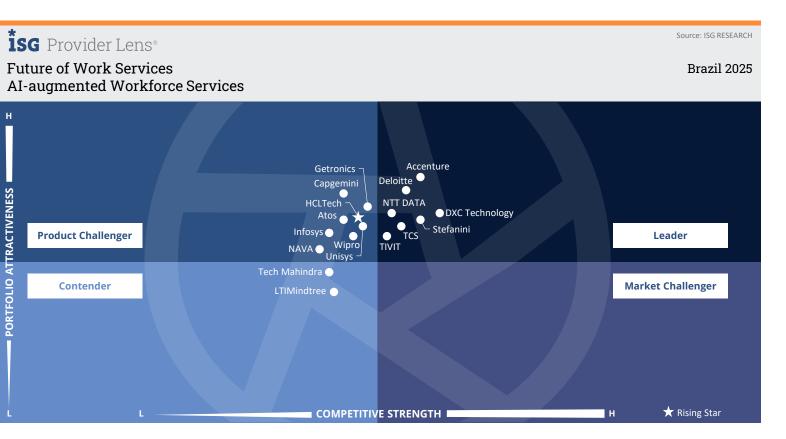
Should read this report to gain an in-depth understanding of the current landscape of Alaugmented workforce service providers in the Brazilian market. The report will enable these professionals to compare providers, make more informed decisions, improve their operational efficiency and strengthen their business partnerships.

#### **Experience managers**

Should read this report to compare different providers and gain a comprehensive understanding of how they adapt to their needs to optimize processes and provide personalized support to increase productivity and efficiency, incorporating advanced solutions with Al and ML agents to achieve this goal.

FUTURE OF WORK SERVICES QUADRANT REPORT





This quadrant evaluates solution providers with autonomous digital agents that use AI and ML. They optimize processes, offer personalized support and impact organizational culture, with change management and evidence of measurable results.

Cristiane Tarricone

#### AI-augmented Workforce Services

#### Definition

This quadrant evaluates providers of advanced agentic solutions using AI and ML as autonomous digital agents. These agents enable proactive decision-making, contextual learning and seamless enterprise interaction. They act as active participants in the workplace ecosystem and autonomously manage workflows, optimize processes and provide personalized support to boost productivity and efficiency. Al-driven agents reshape job roles, decision-making and organizational culture, requiring robust change management and adoption frameworks.

Providers must present region-specific evidence of their solution's impact, including successful deployment, measurable business outcomes, robust integration with enterprise systems and workforce empowerment through change management and adoption.

The study places agentic solution providers in a dedicated quadrant, enabling enterprises to evaluate them based on the measurable business value delivered by their intelligent, self-governing agents.

#### Eligibility Criteria

- Offer services with autonomous capabilities that include beyond planned routines and traditional automation
- with existing digital workplace ecosystems for
- or personas)

- **4**. Support **workforce transition** by offering extensive training and **development** to drive adoption
- Follow ethical governance
- 6. Provide services that incorporate robust feedback mechanisms for continuous evaluation and adjustment.
- 7. Offer region-specific case studies that demonstrate scalability. relevance, and adaptability to



#### AI-augmented Workforce Services

#### Observations

Leaders in Agentic Al Workplace Solutions converge on autonomous AI ecosystems, scalable proprietary platforms, and XLA methodologies. Automation transcends traditional scripts via intelligent agents with predictive, proactive and continuous selfimprovement capabilities.

Proprietary Al agent ecosystems differentiate through portfolios of domain-specific, pre-built agents. Intelligent platforms demonstrate ticket deflection of 40 percent, efficiency gains of 30 percent and CSAT of over 12 percent. Omnichannel integration with Voice AI, Device Al and Workflow IQ creates fully autonomous support eliminating human intervention.

An end-to-end consultative approach emerges through organizational readiness assessment, enterprise environment mapping, and technology road maps. Solution architects and COEs ensure nondisruptive integration via workshops and POC models with measurable ROI.

Compliance and ethical AI are pillars through ISO 27001 frameworks, RBAC controls, secure APIs and algorithmic fairness via continuous anti-bias reviews. Native LGPD integration with specialized curation ensures auditable transparency.

A skilled workforce represents an investment through a significant number of employees trained in AI/ML/GenAI. AI Experience Zones and platforms ensure sustainable human-Al collaboration models. For Brazil, specialized laboratories with vertical solutions represent a successful approach. Accenture, Deloitte, DXC Technology, NTT DATA, Stefanini, TCS and TIVIT were positioned as Leaders, with HCLTech identified as a Rising Star.

Of the 50 companies assessed for this study, 17 qualified for this quadrant, with 7 being Leaders and 1 Rising Star.

#### accenture

Accenture combines more than 100,000 human experts with over 3,600 automation solutions via the myWizard platform, creating virtual agents that self-resolve tickets and prevent annual incidents.

#### Deloitte.

**Deloitte** uses its Smart Automation cloud platform that integrates RPA, BPM, Intelligent Capture, and AI into a single solution, including chatbots for employee requests (payroll, vacation, benefits) with an on-demand model paid per minute of use.

#### TECHNOLOGY

DXC Technology is a pioneer in Brazil in implementing truly intelligent digital workplace services, combining automation, analytics, and Al on a unified platform with Al capabilities, offering a personalized and frictionless experience for the workforce.

#### **О NTT Data**

NTT DATA has introduced a new generation of SDI (Software-Defined Infrastructure) services with AI, focusing on intelligent automation and real-time insights, with a focus on cost optimization, increased efficiency, and improved business results.

#### **€** stefanını

Stefanini offers Sophie SaaS, a virtual assistant with its own AI, fluent in over 60 languages, which reduces service desk calls, increases productivity, and acts as an IT assistant for password resets, account unlocking, and multilingual problem solving.



FUTURE OF WORK SERVICES QUADRANT REPORT

TCS implements the self-healing cognitive Al platform ignio Al.Digital Workspace, which autonomously manages resources, proactively performs root cause analysis, screening and correction on end devices, with more than 75 patents in AI and automation.



#### AI-augmented Workforce Services

#### TIVIT

**TIVIT** implements Athena for Support, its Azure OpenAl-based GenAl that allows you to define specific data sources (CRM, ERP, public databases) to generate personalized responses in *the service desk*, integrating systems with sector-specific human curation.

#### **HCLTech**

**HCLTech** implements the *DRYICE Lucy* conversational Al cognitive assistant, which offers IT/help desk query automation, self-resolution of problems directly from user systems, and multilingual omnichannel support with automatic *self-healing*.



## Appendix

#### Methodology & Team

The ISG Provider Lens 2025 – Future of Work Services 2025 study analyzes the relevant software vendors/service providers in the Brazil market, based on a multiphased research and analysis process, and positions these providers based on the ISG Research methodology.

#### **Study Sponsor:**

lain Fisher

#### **Lead Author:**

Cristiane Tarricone

#### **Editor:**

Poulomi Nag

#### Research Analyst:

Kellem Azevedo

#### **Data Analysts:**

Pooja Rani Nayak and Aishwarya Pateriya

#### **Consultant Advisor:**

Jim Kane

#### **Project Manager:**

Harshita Bhatt

Information Services Group Inc. is solely responsible for the content of this report. Unless otherwise cited, all content, including illustrations, research, conclusions, assertions and positions contained in this report were developed by, and are the sole property of, Information Services Group Inc.

The research and analysis presented in this report includes research from the ISG Provider Lens® program, ongoing ISG Research programs, interviews with ISG advisors, briefings with service providers and analysis of publicly available market information from multiple sources. The data collected for this report represent information that ISG believes to be current as of August 2025 for providers that actively participated and for providers that did not. ISG recognizes that many mergers and acquisitions may have occurred since then, but this report does not reflect these changes.

All revenue references are in U.S. dollars (\$US) unless noted otherwise.

The study was conducted in the following steps:

- 1. Definition of Future of Work Services market
- 2. Use of questionnaire-based surveys of service providers/ vendor across all trend topics
- 3. Interactive discussions with service providers/vendors on capabilities and use cases
- 4. Leverage ISG's internal databases and advisor knowledge & experience (wherever applicable)
- Detailed analysis and evaluation of services and service documentation based on the facts & figures received from providers and other sources.

- 6. Use of the following key evaluation criteria:
  - \* Strategy and vision
  - \* Innovation
  - \* Brand awareness and presence in the market
  - \* Sales and partner landscape
  - \* Breadth and depth of portfolio of services offered
  - \* Technology advancements

#### Author and Editor Biographies



Lead Author

Cristiane Tarricone Lead Analyst

At ISG, Cristiane Tarricone is lead analyst for ISG Provider Lens Future of Work and Oracle Cloud Ecosystem. She brings more than 30 years of extensive experience in driving business results and realizing measurable value from IT-enabled transformation. She has held senior IT and business leadership positions in Fortune 100 IT service provider and end-user companies.

She is a hybrid business and IT leader focused on the disciplines of leadership, digital strategy, and the generation of business value investments in technology. She is committed to IT innovation and emerging technologies to reshape the future. She is an independent advisor to

the Board of Directors on strategies digital entrepreneur, mentor, speaker, and MBA guest lecturer. She is also the founder and CEO of a nonprofit organization that supports women in IT leadership. She has extensive experience in applying new trends and technologies to guide clients in reshaping their digital strategy and business plans to achieve their goals.

Cristiane was Regional Vice President and Team Manager in the Executive Programs of Gartner, where he led a team of Senior Executive Partners to guide and advise clients in Brazil and Latin America



Research Analyst

Kellem Azevedo Research Analyst

Kellem Azevedo is a research analyst at ISG based in São Paulo and is responsible for supporting the lead author in the IT provider research process for several studies in the LATAM region.

Kellem holds a bachelor's degree in Mining Engineering and specializes in data analysis. In her previous positions, she has accumulated considerable experience in qualitative and quantitative data collection, analysis and generation of data-driven insights for decision-making, complex problem-solving, and innovative solutions.

#### Author and Editor Biographies



Study Sponsor

Iain Fisher

Director and Principal Analyst

lain Fisher is ISG's head of industry research and market trends. With over 20 years in consulting and strategic advisory, lain now focuses on cross industry research with an eve on technology led digital innovation, creating new strategies, products, services, and experiences by analysing end-to-end operations and measuring efficiencies focused on redefining customer experiences. Fisher is published, known in the market and advises on how to achieve strategic advantage. A thought leader on Future of Work, Customer Experience, ESG, Aviation and cross industry solutioning. He provides major market insights leading to changes to business models and operating models to drive out new ways of working.

Fisher works with enterprise organizations and technology providers to champion the change in customer focused delivery of services and solutions in challenging situations. Fisher is also a regular Keynote speaker and online presenter, having authored several eBooks on these subjects.



**IPL Product Owner** 

Jan Erik Aase
Partner and Global Head – ISG Provider Lens®

Mr. Aase brings extensive experience in the implementation and research of service integration and management of both IT and business processes. With over 35 years of experience, he is highly skilled at analyzing vendor governance trends and methodologies, identifying inefficiencies in current processes, and advising the industry. Jan Erik has experience on all four sides of the sourcing and vendor governance lifecycle - as a client, an industry analyst, a service provider and an advisor.

Now as a research director, principal analyst and global head of ISG Provider Lens®, he is very well positioned to assess and report on the state of the industry and make recommendations for both enterprises and service provider clients.

#### About Our Company & Research

#### **İSG** Provider Lens®

The ISG Provider Lens® Quadrant research series is the only service provider evaluation of its kind to combine empirical, data-driven research and market analysis with the real-world experience and observations of ISG's global advisory team. Enterprises will find a wealth of detailed data and market analysis to help guide their selection of appropriate sourcing partners. ISG advisors use the reports to validate their own market knowledge and make recommendations to ISG's enterprise clients. The research currently covers providers offering their services across multiple geographies globally.

For more information about ISG Provider Lens® research, please visit this webpage.

#### **İSG** Research

ISG Research™ provides subscription research, advisory consulting and executive event services focused on market trends and disruptive technologies driving change in business computing. ISG Research™ delivers guidance that helps businesses accelerate growth and create more value.

ISG offers research specifically about providers to state and local governments (including counties, cities) as well as higher education institutions. Visit: Public Sector.

For more information about ISG Research™ subscriptions, please email <u>contact@isg-one.com</u>, call +1.203.454.3900, or visit research.isg-one.com.

#### **\***SG

ISG (Information Services Group)
(Nasdaq: III) is a leading global Al-centered technology research and advisory firm.
A trusted partner to more than 900 clients, including 75 of the world's top 100 enterprises, ISG is a long-time leader in technology and business services sourcing that is now at the forefront of leveraging Al to help organizations achieve operational excellence and faster growth.

The firm, founded in 2006, is known for its proprietary market data, in-depth knowledge of provider ecosystems, and the expertise of its 1,600 professionals worldwide working together to help clients maximize the value of their technology investments.

For more information, visit isg-one.com.



### **TSG** Provider Lens®

**OCTOBER, 2025** 

**REPORT: FUTURE OF WORK SERVICES**